

### IMPLEMENTATION METHODOLOGY

**Landex Tech. offers a range of services to assist your organization with the implementation of our Smart Home Systems. Landex Tech. has designed a proven approach by building a systematic methodology for all implementations.**

Our core business is the design, development and installation of Intelligent Home Systems that maximize efficiency and level of service. Landex Tech. provides software, hardware, project management, customer service and support. Together, we aspire to attain our vision with our customers, by building sustainable & green solutions.

This approach has been used for small system roll outs to large complex installations. With the initial phase of consultation and planning, Landex's team builds an understanding of how your organization operates and how our solutions can improve current processes.

#### Consultation and Planning

Landex assigns a Project Consultant who conducts an assessment of your organizational requirements and goals on the implementation of Landex's Solution. This includes the creation of a roll out methodology based on the assessment of the organizations individual system requirements. Landex's Project Consultant will work with you to ensure a smooth and successfully managed implementation of its technology into your organization.



#### Project Schedule and Pilot Testing

The second step in the implementation of Landex's solutions is to begin building the project structure and requirements. This is ascertained from the planning stage which assists with identifying the project requirements. When the project has been scheduled, a pilot model of the system is installed and accessed. Once this has been conducted and all parties are satisfied with the pilot the next step in the project schedule is initiated.

#### System Training and Deployment

Training of employees is an essential step to the success of the implementation. Landex has a systematic approach to training which leads to successful adoption of its new technology within the organization. During this phase Landex also provides their customers with direction and support to ensure the success of the deployment.

#### Ongoing Support and Maintenance

Landex Tech. understands that once our systems have been implemented they become essential business tools. To ensure the longevity of the system we provide support packages to deliver rapid response and resolution of any system maintenance and configuration concerns. The essence of the support services is to make certain that the system software and hardware works to a high level of availability.



Our employees, global partners, support and service teams share in our commitment to ensure the operational success of our customers. We do this by helping them implement, roll-out and maximize the use of our solutions. We also engage leading technology partners to deliver quality solutions that meet the needs of each customer.

